



Investment opportunities in New Age India for NRIs

**Series of Financial awareness webinars
exclusive for Singapore NRIs**



Current Indian investing landscape

Current Indian investing landscape



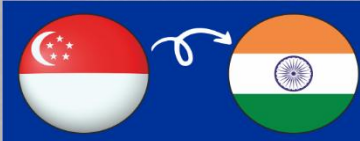
✓ The India Growth Story

- India – Q1 (June 2023) – 7.8%, Q2 (Sep. 2023) – 7.6%, Q3 (Dec. 2023) – 8.4%)

	<u>2023</u>	
Singapore	China	US
1.2%	4.2%	1.5%

- Fastest growing economy in top 20 economics of the world.
- India in an “Amrit Kaal” movement from 75th year to 100th year of it's independence. Journey of becoming a Developed economy from Developing Economy.

Current Indian investing landscape



✓ Democratic governance

- Strong and stable government.
- Constructive tax reforms (Direct & Indirect Taxes IBC) and business oriented policy framework.
- Transparency and efficiency of capital markets.
- Independence and productivity of public sector.
- Quality of regulator for Banking (RBI) Capital Markets (SEBI) and Insurance (IRDA).
- Independence of Judiciary.

Current Indian investing landscape



- ✓ Geopolitical might
 - Diplomatically connected, yet not aligned to powers.
 - Strategical positioning for own economic interests.
- ✓ Infrastructure buildup
 - Country wide development with billions of dollars of investments into railway, road network and aviation.
- ✓ Make in India, Make for the World - return of manufacturing to India
 - Offshoring gains – Shifting of manufacturing from China (China + 1 strategy).
 - Inclusive growth creation of blue collar jobs.
 - Indian exports crossing US\$ 450 billion.
 - Robust capex cycle by private sector.

Current Indian investing landscape



✓ Demographic dividend

- Population of nearly 1.5 bn with 47% under the age of 25!
- Largest young workforce – English speaking, skilled and well educated.

✓ Consumption boost

- Fastest growing consumer market in the world with \$2000+ per capita income.
- Major shift from unorganized to organized players.

✓ Digitization and financialization of the economy.

- Highest number of UPI transactions and second highest internet user base in the world.
- Domestic financialization overshadowing foreign inflows.

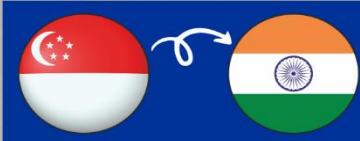
Current Indian investing landscape



✓ *What can go wrong for India ?*

1. Government not getting elected with strong majority
 - Slim chance
 - Deep institutional frame work in place
2. Present leadership not in power on account of age, health, etc.
 - Bar of expectations raised too high.
 - Changes not easily reversible.
3. High valuations of Indian Stock Market & Real Estate
 - Growth markets command premiums.
 - Averaging of cost by making investments in a calibrated matter over a period of time.

Current Indian investing landscape



✓ *What can go wrong for India ?*

4. Corporate governance

- Strong regulations.
- Availability of information & research.

5. Depreciation of the Indian Rupee

- Very calibrated depreciation in last 10 years.
- Depreciation in future expected to be quite limited
- chances of appreciation.

Current Indian investing landscape



Depreciation of INR against the foreign currencies in the times to come

2.77% depreciation CAGR in 7 years

(Change from 31-12-2016 to 10-03-2024)

Activity	2016	2017	2018	2019	2020	2021	2022	2023	10 Mar 2024	CAGR till date
1 USD TO INR	67.96	63.84	69.57	71.36	73.05	74.49	82.75	83.19	82.74	2.77%
1 SGD TO INR	46.92	47.73	51.04	53.03	55.26	55.18	61.72	63.02	62.13	3.98%

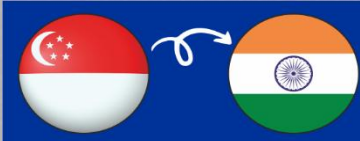
Source - https://in.investing.com/currencies/sgd-inr-historical-data?end_date=1710477750&st_date=1455388200

✓ Depreciation of currency on account of two factors:

- Foreign fund inflows and outflows.
- Inflation differential between the two economies.

✓ Foreign fund flows beginning to improve through FII financial investments as well as FDI structured investments in India.

Current Indian investing landscape



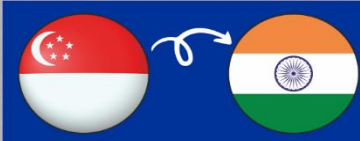
Depreciation of INR against the foreign currencies in the times to come

Comparison of Inflation in major economies globally

Activity	2019	2020	2021	2022	2023
United States	1.80%	1.30%	4.70%	8.00%	4.10%
United Kingdom	1.80%	0.90%	2.60%	9.10%	7.70%
Canada	1.90%	0.70%	3.40%	6.80%	3.60%
Australia	1.60%	0.90%	2.80%	6.60%	5.80%
Singapore	0.60%	-0.20%	2.30%	6.10%	5.50%
India	4.80%	6.20%	5.50%	6.70%	5.50%

<https://www.imf.org/en/Countries>

Current Indian investing landscape

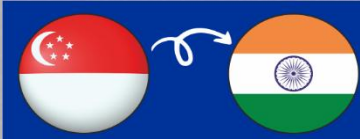


Stock market performance of top 20 economies of the world (Change from 10-03-2023 to 10-03-2024 – last one year)

Country	Growth Rate
Russia – MOEX	45.66%
Japan - NIKKEI 225	41.02%
USA - S&P 500	32.68%
USA - NASDAQ 100 -	52.31%
India – Sensex	25.34%
Nifty Midcap 100 -	59.41%
Nifty Smallcap 250 -	62.45%
Brazil – BOVESPA	22.63%
Italy - FTSE MIB	22.44%
Saudi Arabia Tadawul All Share	20.60%

Country	Growth Rate
Netherland - AEX	16.01%
Germany – DAX	15.47%
South Korea – KOSPI	11.93%
France – CAC	11.18%
Spain - IBEX 35	10.99%
Canada - S&P/TSX	9.92%
Australia - S&P/ASX 200	9.83%
Indonesia - IDX Composite	9.30%
Switzerland – SMI	8.19%
Singapore STI	-0.95%
UK - FTSE 100	-1.14%
China Shanghai Composite	-5.70%

Current Indian investing landscape

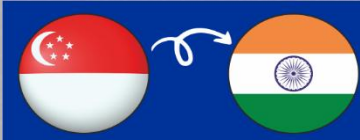


Opportunities for NRI in Gift City

Gift City, Gujarat has been notified as India's 1st International Financial Service Center (IFSC)



Current Indian investing landscape



Opportunities for NRI in Gift City

✓ Under Foreign Exchange Management Act, (International Financial Services Center), Regulations, 2015 :

1. a unit setup in the IFSC is a person resident outside of India.
2. shall conduct business in foreign currency.
3. is not subject to Indian FEMA regulations

✓ All other laws of India are applicable :

1. Indian Income Tax Act – all units are person resident in India, exemption available under specific provisions for instance Section 80LA.
2. Companies Act, Indian Trust Act, Indian Contracts Act, LLP Act, etc. are all applicable.



Current Indian investing landscape



Opportunities for NRI in Gift City

Gift City Business Platform

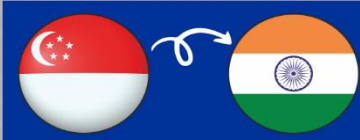
IFSC Multi Service SEZ – Asset Management, Banking, Capital Markets, Insurance, Aircraft Leasing and Ancillary Services

Domestic
Tariff Area

Only for Financial Services not for Manufacturing, Trading, etc. activities.



Current Indian investing landscape



Opportunities for NRI in Gift City

International Financial Services Center Authority (IFSCA)

SEBI

SEBI Act, 1992
Securities
Contracts
(Regulation)
Act, 1956
Depositories
Act,

RBI

RBI Act, 1934
FEMA, 1999
Banking
Regulation Act,
1949++

PFRDA

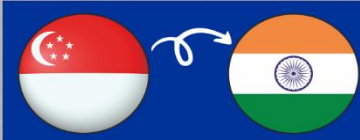
PFRDA Act,
2013

IRDA

IRDA Act, 1999
General Insurance
Business
(Nationalisation)
Act, 1972
Insurance Act,
1938



Current Indian investing landscape

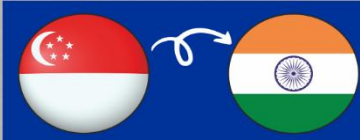


Opportunities for NRI in Gift City

- ✓ Formal structure for family offices to manage their investment fund.
- ✓ Funds of a single family as defined, including entities of the family.
- ✓ FIF should maintain a minimum corpus of US\$ 10 million (Approx Rs. 83 Cr.) within 3 years.
- ✓ Investments by FIF can be broad based assets – Listed / unlisted stock (India & Outside India), Real Estate, Bullion etc.



Current Indian investing landscape



Opportunities for NRI in Gift City Family Investment Fund (FIF) in Gift IFSC

- ✓ FIF can take leverage from banks in Gift City and invest.
- ✓ Investments by non individual family entities over and above LRS limits.
- ✓ Tax Concessions:
 1. 100% Income Tax exemption for a period of 10 consecutive years out of 15 years under Sec. 80LA.
 2. No GST on services received by FIF from the Gift City.



Tax Free Equity Investments via emerging hub of GIFT City



Invest in Alternative Investment Funds (AIFs) registered in GIFT City from Singapore.

The AIFs will invest in Indian Mutual Funds which invest into the equity shares.

The gains on sale of the units of the AIF will be tax free to the investor

The funds with the gains can be repatriated back to Singapore seamlessly.

Advantages:

1. USD denominated investments with basic KYC without any hassles.
2. No requirement of any demat account or bank account in India.
3. No tax implications on the transactions in India since routed through GIFT City.

Building an efficient Equity Mutual Funds Portfolio in India



- ✓ Widely accepted as the most simple, convenient and cost effective means of investment in the Equity Market in India.
- ✓ Investors often invest in schemes on random basis and often participate in NFO (New Fund Offer) of Mutual Funds.
- ✓ Well designed portfolio basis investor financial profile, risk appetite and financial goals.
- ✓ Mutual Fund schemes with appropriate distribution across various categories (Large & Mid, Flexicap, Multicap, Midcap, Smallcap, Value, Thematic/Sectoral funds, Foreign Funds, etc.)
- ✓ AMC (Asset Management Company) concentration, quartile performance and benchmark comparison.

Tax free investing in India through Mutual Funds



Investment in Indian Mutual Funds (Equity or Non-Equity) by Singapore Tax Residents*

Sale of investments subject to TDS (Tax Deduction at Source)/ Withholding tax

Obtaining TRC (Tax Residency Certificate) in Singapore from IRAS for that tax year

Submit Form 10F to Indian Income Tax Dept. to claim the exemption.

*Singapore Citizens or Singapore Permanent Resident (SPR) or persons who have stayed predominantly in Singapore in previous calendar year

Obtain refund of the taxes deducted on the Mutual Fund capital gains (short term or long term)

File Income Tax Return in India and claim benefit under Article 13 of India-Singapore DTAA

This interpretation of the DTAA has been confirmed by the following judicial decisions:
1. *ITO (IT) 2(1) Mumbai vs. Shri Satish Beharilal Raheja ITA NO.4627/Mum/2009*
2. *The Dy. Commissioner of Income-tax (International Taxation) Kochi vs. Sri.K.E.Faizal ITA No.423/Coch/2018*

Investment in Portfolio Management Service (PMS)



- ✓ Investment in a concentrated portfolio of Equity Shares.
- ✓ Choice of portfolio strategy with the fund manager is available as per specific needs.
- ✓ Limited regulatory restrictions on fund management – Hence concentrated portfolio with diversification of equity shares.
- ✓ PMS portfolio not impacted by inflow & outflow of other investors.
- ✓ Minimum investment size Rs. 50,00,000/-.

Investment in Unlisted/Pre-IPO equity shares and Promising Startups



Why should we invest into such investment options?

- ✓ “CATCH THEM YOUNG” - early mover advantage.
- ✓ The returns on such stock would be multi-bagger.
- ✓ When the come for IPO the success story is evident & visible to the world at large.



Parameters for stock selection when investment directly in specific stock

- ✓ Promoter.
- ✓ Track Record.
- ✓ Business activity – Futuristic.
- ✓ MOAT – Competitive advantage available.
- ✓ Possibility of value unlocking – chances of going for IPO.
- ✓ Comfort in longer holding period – For delay in IPO.

Investment in Unlisted Equity Shares

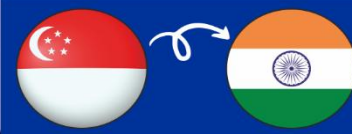


Case Study: Success story of unlisted stocks of Tata Technologies Ltd.

7x in 3 years – 88% CAGR return on investment!!!

Activity	Month	No. of shares	Price	Amount
Investment	Feb 2021	1	1575/-	1575/-
Pre-Bonus/Split	Dec 2022	1	7119/-	7119/-
Bonus (1:1)	Jan 2023	2	814/-	1628/-
Split (5:1)	Jan 2023	10	814/-	8140/-
IPO price	Nov 2023	10	500/-	5000/-
Current price	15 th March 24	10	1046/-	10460/-

Investment in Unlisted Equity Shares



Stocks of top Indian unlisted companies with bright future available



Seek complete details from us for investing in these companies



Challenges for investment in promising startups

- Which unlisted companies/startups to invest in?
Their business, future, promoters, chances of IPO, etc.
- What price to pay for unlisted stocks/startups?
Comparison with Indian & Global peers, adopting well analyzed valuation model.

Investment through Alternative Investment Funds (AIFs)



- ✓ Structured way of investment into Unlisted Stocks.
- ✓ Investment by highly experienced Fund Managers connected with industry.
- ✓ Finding promising investment ideas available at attractive valuations.
- ✓ AIF managed by institution of high repute.
- ✓ Minimum investment size is Rs. 1 Cr payable normally in tranches.
- ✓ Investment period could be 5 + 1 + 1 years.
- ✓ AIFs for listed stocks - Taxation & Compliance of gains from sale of securities is the responsibility of the AIF and not the investor - same as a Mutual Fund.
- ✓ The gains on listed stocks AIF are not taxable in the hands of the investor since they are taxed at the fund level.

Indian Investments Summary

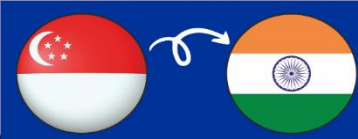


Investment Vehicle	Minimum Ticket Size	Liquidity	Bank account & Demat account requirement	Recommended Time Horizon
Mutual Funds	8 SGD / INR 500	High	NRE / NRO Bank account	5 years +
PMS	80K SGD / INR 50 lakhs	Moderate	NRE PIS Demat / NRO Demat Account + NRE / NRO Bank Account	5 years +
Pre-IPO/Unlisted Equity Shares	1600 SGD / INR 1 lakh	Low-Moderate	NRO Demat + NRO Bank account	7 years +
Unlisted Shares AIFs	161K SGD / INR 1 CR	Low	NRE PIS Demat / NRO Demat Account + NRE / NRO Bank Account	7 years +
GIFT City AIFs	161K SGD / INR 1 CR	Moderate - High	No requirements	5 years +

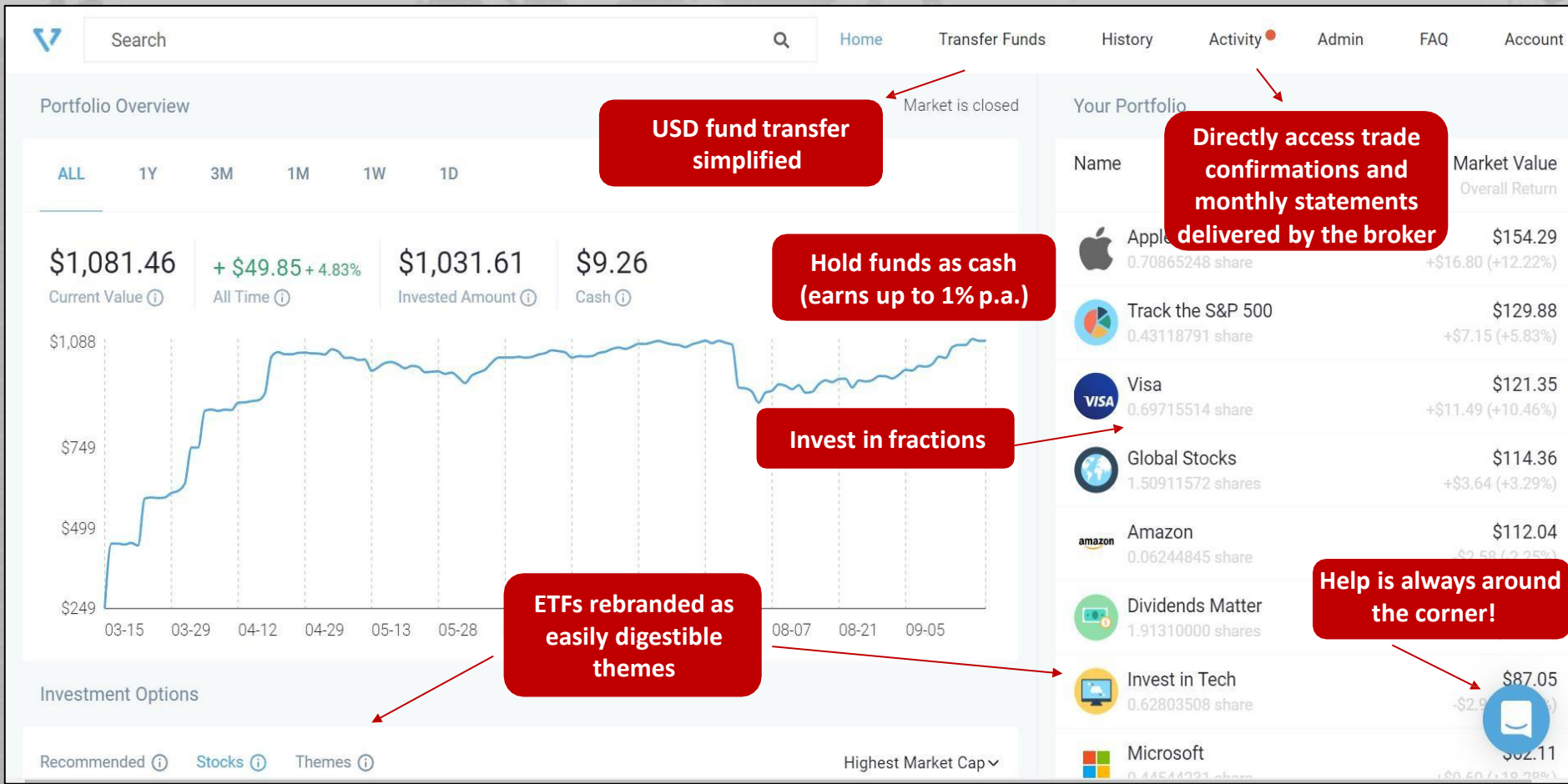


Enjoy simple and seamless online process to invest from Singapore in direct U.S.A. stocks/ETFs/stock portfolios

- ✓ Visit our platform: ashutoshfinserv.vested.co.in
- ✓ Broker partner is DriveWealth LLC and custodian is Citibank.
- ✓ No brokerage/transaction charges/account opening charges – Fixed fee of 1% p.a. (plus GST) on the total portfolio value
- ✓ Funds to be remitted directly from Singapore to U.S.A. and vice versa.
- ✓ No tax implications in India.



Snapshot of the user-friendly investing platform



Investing in U.S.A. Stock Market – Global diversification



Portfolio - EV Tech

	Eaton Corporation plc	19.3%
	Ameren Corporation	16.6%
	Taiwan Semiconductor Manufacturing Co.	16.05%
	Tesla, Inc.	11%
	Amphenol Corporation	7.93%
	Plug Power Inc.	6.64%
	Modine Manufacturing Co	5.91%
	Albemarle Corporation	5.74%
	General Motors Co.	5.71%
	NIO Inc.	5.12%

Portfolio – FAANGMT

	Amazon.com Inc.	22.21%
	Microsoft Corporation	21.48%
	Alphabet Inc. - Class C Shares	17.76%
	Apple, Inc.	16.02%
	Meta Platforms Inc	13.25%
	Netflix, Inc.	6.58%
	Tesla, Inc.	2.71%

Portfolio - FastMovers

	Cigna Corp.	12.1%
	Nexstar Media Group, Inc.	11.07%
	Chart Industries Inc.	10.72%
	Stride Inc	10.55%
	FMC Corp.	10.5%
	American Equity Investment Life Holding	10.38%
	H&R Block, Inc.	9.94%
	MTUS	9.02%
	Companhia Paranaense de Energia	7.96%
	Vale S.A.	7.75%

Investing in U.S.A. Stock Market – Global diversification



Portfolio - MOAT

	Meta Platforms Inc	10.12%
	NVIDIA Corporation	9.51%
	Netflix, Inc.	8.91%
	Advanced Micro Devices, Inc.	5.98%
	Spotify Technology SA	5.4%
	Shopify Inc.	5.18%
	ASML Holding NV	5.02%
	Salesforce.com, Inc	4.55%
	JPMorgan Chase & Co.	4.3%

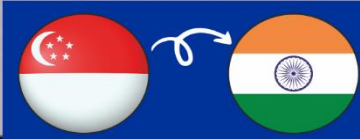
Portfolio - FocusedTech

	NVIDIA Corporation	32.15%
	Synopsys Inc.	14.96%
	Apple, Inc.	10.4%
	T-Mobile US, Inc.	10.38%
	Novo Nordisk A/S	8.53%
	ServiceNow, Inc.	7.99%
	Airbnb	5.95%
	Intuit Inc.	5.91%
	Illumina Inc.	3.74%

Portfolio – Hidden Gems

	Graco Inc.	10.63%
	The Clorox Company	10.56%
	Floor & Decor Holdings, Inc - Class A Shares	10.43%
	DexCom, Inc.	10.31%
	Johnson & Johnson	9.98%
	Bloomin' Brands, Inc.	9.82%
	Best Buy Co., Inc.	9.77%
	Boyd Gaming Corporation	9.69%
	PepsiCo, Inc.	9.61%

How can NRIs manage repatriation of funds seamlessly?



Repatriation for NRI - Summary

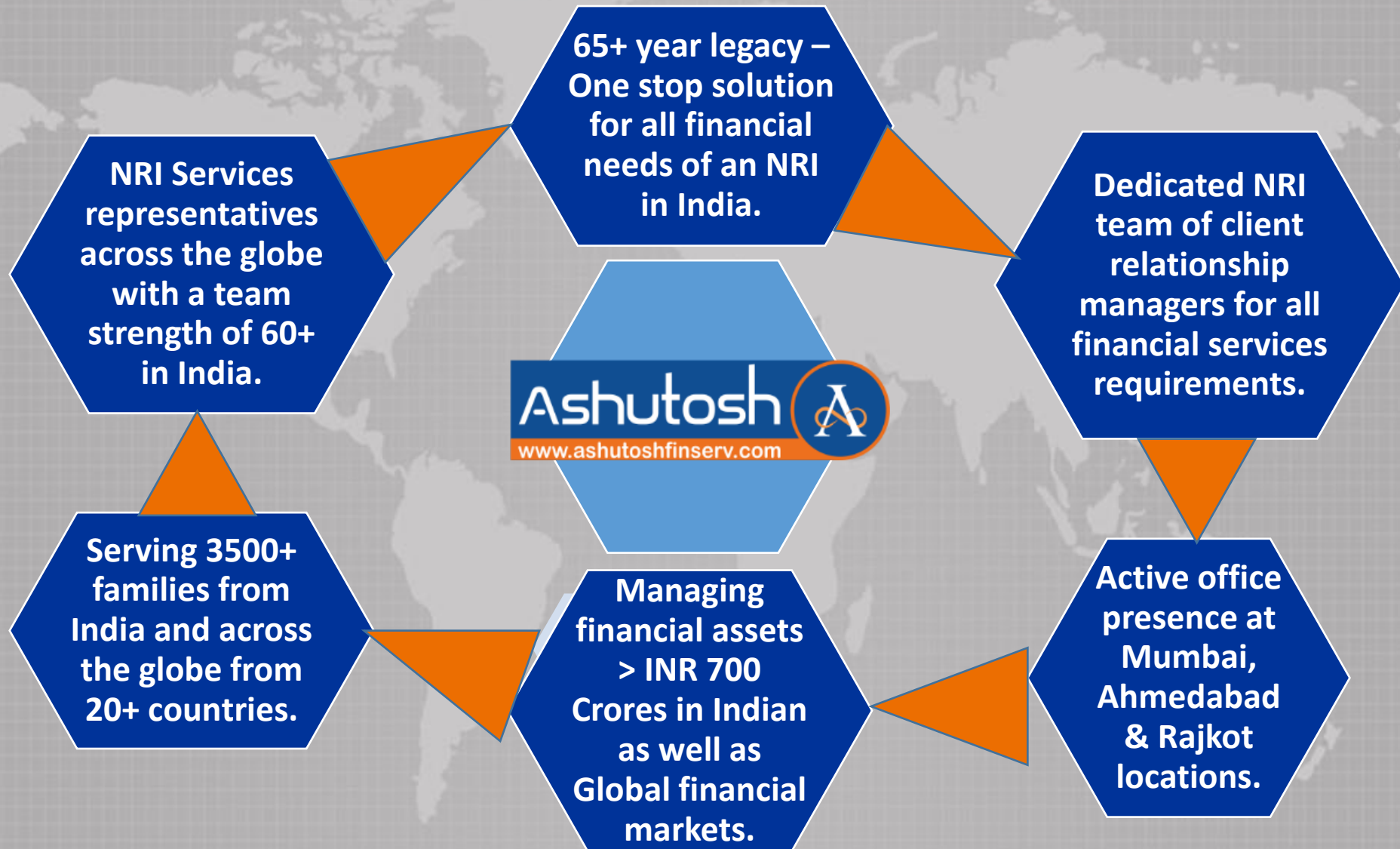
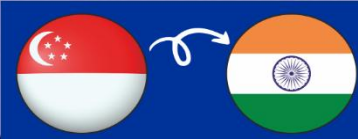
Type of investment	Origin of fund	Mode of repatriation to Singapore
1. Mutual Funds/PMS/Listed Equity Shares/AIFs	NRE Bank account	Direct international bank transfer
	NRO Bank account	Transfer process under the US\$1 million scheme
2. Real Estate property	NRO/NRE Bank account	Transfer process under the US\$1 million scheme
3. Unlisted/Pre-IPO shares	NRO/NRE Bank account	Transfer process under the US\$1 million scheme

Real Estate investment for NRI in India



- ✓ Real estate investment may go for significant time correction which could subside the long term returns.
- ✓ Liquidity and management of Real Estate continues to be a challenge.
- ✓ Process of investment, disinvestment and remittance of proceeds requires efforts and time.
- ✓ Next generation of most NRIs is not keen to relocate to India and manage the immovable properties.
- ✓ Real Estate for self use of NRI planning or may be required to relocate to India on need basis.
- ✓ Hence, Real Estate is not a preferred route of investment vis-à-vis financial assets for NRI.

About us....



Our upcoming corporate house in India



Do visit us personally at Mumbai, Ahmedabad or Rajkot.....

About us....



Representatives in Singapore

- ❖ **Ms. Ayushi Kothari**
M. Com., CA Inter, 8+ years experience in SG Financial System.
- ❖ **Mr. Deepesh Kothari**
10+ Years experience as a Marketing professional in SG Corporate System.
- ❖ **Contact number - +65 8141 1632**
- ❖ **Second Webinar of the series on the 6th of April, 2024**
- ❖ **Feedback for your topics of interest....**

Disclaimer



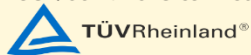
This Presentation contains personal views of the Speakers Mr. Daxesh Kothari & CA. Rajit Kothari on the respective subjects. The speakers and the company Ashutosh Financial Services P. Ltd. does not purport give any professional investment advice. Financial Products are subject to related risks and one should read the offer documents carefully before acting on it.

This Presentation may contain references, wherever possible, website links, regulations or other policy materials. The information provided, is only intended to be a general summary. All information in this presentation, including charts, examples and other website references, may be used for any purpose only after appropriate professional advice.

Thank you

Questions ?

We are an ISO 9001 : 2015 certified company



ASHUTOSH FINANCIAL SERVICES PVT. LTD.

| INVESTMENTS | INSURANCE | NRI SERVICES | INCOME TAX & ESTATE PLANNING SERVICES

www.ashutoshfinserv.com



[ashutoshfinserv](#)

NRI SERVICES



- | **Investments | Insurance**
- | **Indian Income Tax & Estate Planning**
- | **FEMA Regulations**
- | **International Tax Compliance**

| Email: nris2@ashutoshfinserv.com

| Mo.: +91 70435 93388 / +91 72288 48181

Rajkot Office:

Sterling Apts., Near Jubilee Baug Chowk,
Jawahar Road, RAJKOT - 360 001.
GUJARAT, INDIA.

Ahmedabad Office:

903, Synergy Tower, Corporate Road,
Behind YMCA Club, Prahladnagar,
AHMEDABAD - 380 015.
GUJARAT, INDIA.

Mumbai Office:

308, Regus Business Centre,
Duru House, Juhu Tara Road,
Juhu, MUMBAI - 400 049,
MAHARASHTRA, INDIA.