

India 2025 and Beyond: Regulatory
Trends and Investment Opportunities

**Financial Awareness Presentation for Kenya NRIs** 





# India 2025 and beyond: India a Resurgent Economy



#### India 2025 and beyond: India a Resurgent Economy





# India continues to be the fastest growing economy amongst the top 20 economies of the World in the year 2025

Country	<b>Growth Rate</b>	Country	<b>Growth Rate</b>
India	6.20%	Spain	2.50%
Indonesia	4.70%	Netherlands	1.40%
Saudi Arabia	3.00%	United Kingdom	1.10%
China	4.00%	Russia	1.50%
Turkey	2.70%	Mexico	-0.30%
Canada	1.40%	Switzerland	0.90%
USA	1.80%	Japan	0.60%
Brazil	2.00%	France	0.60%
South Korea	1.00%	Germany	0.00%
Australia	1.60%	Italy	0.40%

Source: https://www.imf.org/external/datamapper/NGDP\_RPCH@WEO/OEMDC/ADVEC/WEOWOLD https://ceoworld.biz/2024/11/25/revealed-these-are-the-largest-economies-in-the-world-2025/

Now India is the 4<sup>th</sup> largest economy by GDP size



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✓ US has imposed <u>50% tariff</u> on goods imported by the US from India. This is the <u>highest rate</u> of tariff rates globally alongside Brazil.



- Textiles and Apparels
- Gems and Jewellery
- Marine Products
- Handicrafts and Furniture
- ✓ The sectors impacted are <u>labour</u>
  <u>intensive</u> but are a very small part
  of the overall economy.









- ✓ Key sectors which have not been impacted are
  - Generic Pharmaceuticals
  - Electronic Goods
  - IT Services
- ✓ The Indian Government is talking with the US Government but National Interest of India will be the cornerstone in arriving at the deal.

















#### **Income Tax Reliefs and Tax Reforms**

- ✓ Government <u>reduce rate</u> of Income Tax and <u>raises the minimum threshold.</u>
  Income below Rs. 4 lakhs not liable to tax. Maximum rate of 30% only on Incomes above Rs. 24 lakhs
- ✓ Government expects to <u>forgo</u> approximately <u>Rs. 1 lakh crore</u> in revenue through this reforms.
- ✓ This will leave liquidity to support <u>Consumption and savings</u> in the economy.









#### Goods and Services Tax (GST) Reforms Simplification and Rate rationalization

- ✓ <u>Four rates</u> (5%,12%,18%,28%) structure simplified to <u>Two rates</u> (5%,18%) structure.
- ✓ Rate reduction on several products to benefit common citizen and businesses.
- ✓ Reduced prices to <u>boost consumption</u> in the economy.
- ✓ Best Navratri sales of consumer products in the last several years.

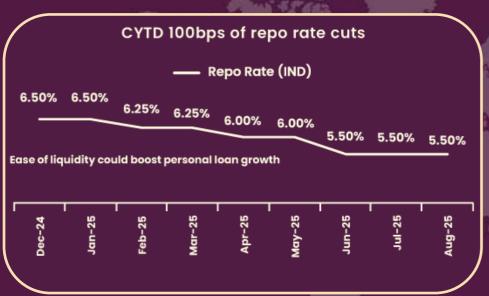








### **Monetary Policy**









## **CONSUMPTION BOOST**

- Major shift from unorganized to organized players.
- ₹ 11.21 lakh crores Govt. infrastructure pending for year 2025-26.
- Consumption Boost moves the <u>wheels of the economy</u> and <u>upgrades</u> standard of living of individuals.







#### **③**

### **DEMOGRAPHIC DIVIDEND**

Population of nearly 1.4 bn with 47% under the age of 25!!! Largest young workforce – English speaking, skilled and well educated.







### DEMOCRATIC GOVERNANCE.

- Stable government.
- Indian fiscal deficit is 2025-26 (4.4% of GDP)
- Transparency and efficiency of capital markets.
- Independence and productivity of public sector.
- **Agility of the Central Bank in** credit control.







#### **③**

## **GEOPOLITICAL MIGHT**

- Diplomatically connected, yet not aligned to powers.
- Strategical positioning for own economic interests.









# **DIGITIZATION AND FINANCIALIZATION**

- **Cheapest data** cost in the world
- Among the highest UPI transactions and internet user base in the world.
- Domestic financialization overshadowing foreign inflows.







## INFRASTRUCTURE BUILDUP

- Country wide development into railway, road network and aviation.
- Infrastructure execution is a challenge in Indian democracy.









### MAKE IN INDIA, MAKE FOR THE WORLD



- **Business ties with Russia** improving out China enlightened self interest.
- Offshoring gains Shifting of manufacturing from China (China + 1 strategy) - Spin out benefits.
- Robust <u>capex cycle</u> by private sector (PLI scheme, Atmanirbhar **Bharat initiative, etc.)**
- Indian <u>exports</u> crossing record levels.



#### India 2025 and beyond: India a Resurgent Economy



**③** 

Stock market performance of top 20 economies of the world (Change from 8<sup>th</sup> Oct, 2022 to 8<sup>th</sup> Oct, 2025 – last three years) Fourth largest stock market in the world by way of market cap

Country	3 Yr (%) CAGR	Country	3 Yr (%) CAGR
India Nifty – 50	13.09%	Canada - S&P / TSX	17.96%
India Nifty – Midcap 150	21.74%	United Kingdom - FTSE 100	10.95%
India Nifty – Smallcap 250	21.66%	Switzerland – SMI	7.06%
USA - Nasdaq 100	31.56%	Australia - S&P / ASX 200	9.78%
USA - S&P 500	22.88%	Indonesia - IDX Composite	5.14%
Netherlands - AEX	14.08%	Saudi Arabia - Tadawul All Share	-0.57%
Spain - IBEX 35	28.22%	South Korea – Kospi	16.71%
Italy - FTSE MIB	27.66%	France – CAC	11.17%
Germany – DAX 30	26.08%	Mexico - S&P / BMV IPC	10.01%
Japan – MSCI Japan	19.95%	China – MSCI China	(15.70%)
Brazil – MSCI Brazil	-1.83%	Russia - MOEX	9.63%
		Kenya - NASI	3.56%







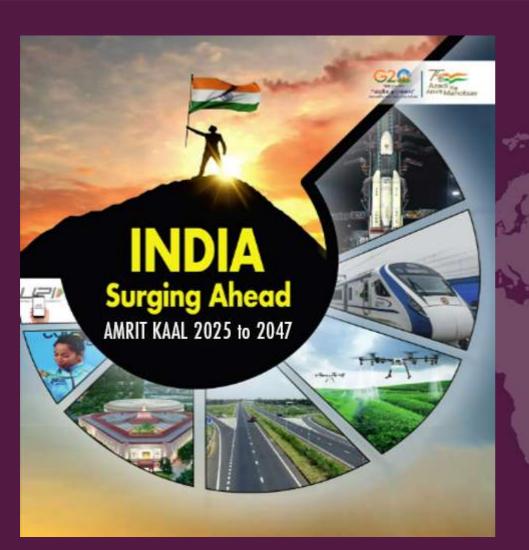
#### Indians confident about their economy.

Institutional holding in Indian Stock	% Shareholding of Indian Stock Market			
Market	2015	2025		
FII (Foreign Institutional Investor)	23%	17%		
DII	VA A.			
(Domestic Institutional Investor like Mutual Funds, Insurance Companies 13% 18%				
etc.)				

SIP (Systematic Investment Plan) investment in Mutual Funds for the month of Sept. 2025 stood at more than Rs. 29000 Cr.







India 2025 and Beyond: NRI Financial Regulatory trends





# **Banking Regulations for NRI**

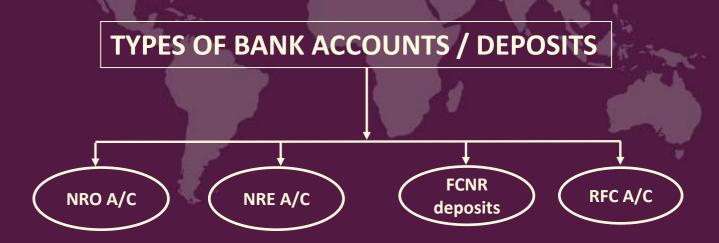


#### **Banking Regulations for NRI**



#### **INTRODUCTION**

- ✓ NRI are <u>not allowed to keep</u> Resident Indian savings account in India under FEMA.
- ✓ Either the resident savings account is to be <u>closed or converted</u> in NRO account.





#### **Bank Accounts for NRI**



#### NRO Account (Non-Resident Ordinary Account)

- ✓ Non-repatriable rupee account.
- ✓ When <u>Resident Indian becomes</u> NRI, his existing resident savings account changes to <u>NRO</u>.
- ✓ Credits and debits of Non-repatriable funds.
- $\checkmark$  The interest income from the account is taxable under Income Tax.
- ✓ <u>Joint account with</u> another NRI / OCI or with <u>resident</u> can be opened.
- ✓ Loan available against this account in Indian Rupees.



#### **Bank Accounts for NRI**



#### **NRE Account (Non-Resident External Account)**

- ✓ Remittance from abroad or other NRE or FCNR Accounts.
- ✓ Balance held in rupees but are freely repatriable.
- ✓ Proceeds on maturity of <u>investments made through NRE account</u> can be credited.
- ✓ The interest income from the account is exempted from Income Tax.
- $\checkmark$  Loan can be availed against the balances in this account, in Indian Rupees.
- ✓ Joint account with another NRI / OCI or with resident relative\* can be opened on "Former or Survivor" basis.



#### **Bank Accounts for NRI**



#### FCNR Deposits (Foreign Currency Non-Resident Deposits)

- ✓ Deposits in <u>specified foreign currencies</u> (Savings bank account not available).
- ✓ Different <u>Interest rates</u> for holding deposits in <u>different currency</u>. Swap between currencies possible.
- ✓ Transfer to <u>NRE and vice versa</u> possible.
- ✓ The <u>interest income</u> from the account is <u>exempted from Income Tax</u>.
- ✓ Loan can be availed against these deposits in Indian Rupees and specified foreign currency.
- ✓ Joint account with another NRI / OCI or <u>with resident relative</u>\* can be opened on "Former or Survivor" basis.

\* <u>Definition of Relative / Close Relative as per Companies Act for FEMA & RBI regulations</u>





# Transfer of funds from NRO A/c to NRE A/c and repatriation of funds out of India



#### **Transfer and repatriation of funds**



✓ NRI can transfer funds (other than borrowed funds) from NRO A/c to the <u>extent of US\$ 1 million</u> (since 2005) per person per year to NRE A/c or out of India.

#### **Requirements:**

- <u>Taxes due</u> on funds supposed to be transferred should be <u>paid</u>.
- A <u>simple CA certification procedure</u> has to be followed for the transfer.
   The funds shall <u>not be from any borrowed sources</u>
- Where the remittance is made in more than one instalment, the remittance of all instalments shall be made through the same bank.
- ✓ The limit of <u>US\$ 1 million can be extended with a specific permission of the Reserve Bank of India</u> in case of assets received under <u>inheritance where hardship</u> <u>will be caused</u> to such a person if remittance from India is not made.





# Aadhar Card & OCI Card for NRI



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#### **Aadhar Card & OCI Card for NRI**



- ✓ Following persons are eligible to obtain Aadhaar:
  - All Indian passport holders irrespective of their stay in India.
  - Foreign passport holders who stay in India for a period of 182 days or more in past 12 months preceding the date of application for enrolment.

✓ To invest in <u>financial assets</u> in India, either an <u>OCI</u> <u>Card registration</u> or <u>eligibility to obtain OCI</u> is mandatory.



#### **Aadhar Card & OCI Card for NRI**



- ✓ PAN Card holders who are NRI under the Income Tax law are :
  - Supposed to <u>link</u> their AADHAR Card with PAN, if they <u>hold the</u>
     AADHAR Card.
  - If they <u>do not hold</u> the AADHAR Card, they are <u>exempted from</u> the linking requirement.
  - It is <u>not mandatory</u> for any NRI residing outside India to <u>obtain</u>
    <u>AADHAR</u> even if they are eligible to obtain the same.

<u>Inoperative PAN</u> on account of PAN not being linked with Aadhar Card <u>can be resolved</u> by appropriate procedure on a case-to-case basis.





# PAN Card (Permanent Account Number) for NRI



#### Requirement of PAN in India



- ✓ Situations where PAN (Permanent Account Number) is required in India.
  - To open a bank account.
  - To apply for Credit or Debit Card.
  - To invest in Mutual Funds.
  - To open Demat Account.
  - To invest in Debentures or Bonds.
  - To apply for life insurance.
  - To make the transactions of purchase / sale of shares (listed or unlisted).
  - To purchase any immovable property.
  - To purchase goods and avail services exceeding Rs. 2 Lakh per transaction.
  - To buy motor vehicle.





# Taxation of Indian Incomes for Non – Resident Individuals





# Incomes which accrue, arise or are received in India are liable to Income Tax in India



#### Who is required to file Income Tax return in India?



#### **For New Tax Regime (For Non Resident Individual)**

- ${f 1.}\;\;$  Person whose  ${f income\ exceeds\ Rs.\ 4\ lakhs}$  in India during te financial year.
- 2. Person who wants to claim refund of any taxes which have been withheld (TDS deducted).
- 3. Person who wants to <u>claim a loss</u> and <u>carry forward the loss</u> for set off in subsequent years.
- 4. Following categories of persons irrespective of the income:
  - i. Deposited an amount exceeding Rs.1 crore in current accounts by any mode during the year.
  - ii. The <u>deposit in one or more savings bank account</u> of the person, in aggregate, is rupees <u>fifty</u> lakh or more during the previous year.
  - iii. If his total sales, turnover or gross receipts, as the case may be, in the business exceeds sixty lakh rupees during the previous year; or
  - iV. If his total gross receipts in profession exceeds ten lakh rupees during the previous year; or
  - V. If the <u>aggregate of tax deducted at source and tax collected at source</u> during the previous year, in the case of the person, is <u>twenty-five thousand rupees or more</u> (fifty thousand in case of senior citizen); or
  - Vi. Has incurred electricity expenditure in aggregate exceeding Rs.1 lakh during the year.





Do I need to file my Income Tax return in India if my Withholding Tax (TDS) is my final tax and do not have to claim any refund?

- ✓ Any person is required to <u>file Income Tax Return</u> if Income exceeds the Basic Exemption Limit in India (Rs. 4L at present).
- ✓ Even if Withholding Tax (TDS) is equal to final tax, Income tax Return in India has to be filed.





# DTAA (Double Taxation Avoidance Agreement)



## **Taxation of Indian Incomes for NRI Individuals**



## Avoidance of Double Taxation under India – Kenya DTAA

Income accrues, arises or is received by NRI in India

Incomes offered for taxation and taxes paid in India

Indian Income offered to tax in country of Residence (Kenya)

Tax credit/setoff availed in Kenya for taxes paid in India

Only additional tax to be paid in Kenya on the Indian Incomes

Benefit of India – Kenya DTAA





## Income Tax Benefits in India under India – Kenya DTAA

- ✓ An NRI can opt for rates whichever is beneficial:
  - Tax rates as per <u>Indian Income Tax Law</u>

OR

Concessional tax rate <u>under the India – Kenya</u>
 DTAA



## **Taxation of Indian Incomes for Individuals**



## **Incomes in India with DTAA Benefits in India**

Type of Income	Type of Gain	TDS Rate for NRI (%)	Concessional tax rates under DTAA in India (%)		
Sale of Equity	STCG	20	0		
Mutual Funds	LTCG	12.5	0		
Sale of Debt	STCG	30	0		
Mutual Funds	LTCG	12.5	0		
Pension		30	0		
Dividend	7 -	20	10		
Interest	<u> </u>	Slab rates of tax	10		

Income rates are excluding Surcharge and Cess while DTAA rates are including it.





Sale of holding in <u>Indian Mutual</u>
<u>Funds</u> (Equity or Non-Equity) by
Kenya Tax Residents on which
taxes (TDS) shall be deducted.

Obtain Tax Residency Certificate (TRC) in Kenya from Kenya Revenue Autority (KRA) for that tax year.

Refund of TDS deducted on Mutual Fund gains from the Income Tax for that financial year to the taxpayer.

Fill Form 10F on Indian income tax department portal by submitting TRC (Tax Residency Certificate)

This interpretation of the DTAA has been confirmed by the following judicial decisions:

- 1. ITO (IT) 2(1) Mumbai vs. Shri Satish Beharilal Raheja ITA NO.4627/Mum/2009
- 2. The Dy. Commissioner of Income-tax (International Taxation) Kochi vs. Sri.K.E.Faizal ITA No.423/Coch/2018





## What happens to the Indian assets on death of a Kenyan NRI?

Is succession of assets as per the laws of India or Kenya?



## Transmission of Assets of NRI in India



Transmission of all assets in India happens in accordance with the laws of succession in India.



## Laws of succession for an NRIs in India









# Is nomination enough for appropriate succession of financial investments of NRI in India?



## **Effects of Nomination**



- ✓ On death of the holder of such assets transmission of assets happens in <u>favour of the nominee</u>.
- ✓ Nominee is not the owner of the assets, he is merely a <u>custodian</u>.
- ✓ The real owner of the asset is the owner under the laws of succession as per the <u>Testamentary Succession (where Will is made)</u> or <u>Intestate Succession (where Will is not made)</u>.





## Requirement of Physical Presence in India for Kenya NRI Executing Will for Indian Assets



## **Preparation of a valid Will for Indian Assets**



- ✓ The Will can be validly prepared outside India.
- ✓ It should have the essentials of a valid Will.
- ✓ Ideally should be <u>signed by the testator</u> and two <u>witnesses</u> in presence of <u>Notary Public</u> in foreign country.
- ✓ Declarations of both the <u>witnesses</u> should be executed before Notary Public affirming that they acted as witness to the Will.







## India 2025 and **Beyond:** Investment Opportunities





## How can an NRI participate in resurgent Indian economy?



## **Investment in Equity Mutual Funds in India**



- ✓ Widely accepted as the most <u>popular</u> and <u>convenient</u> means of investment in the Equity Market in India.
- ✓ A well designed portfolio basis investor <u>financial profile</u>, <u>risk</u> <u>appetite</u> and <u>financial goals</u>.
- ✓ <u>SIP</u> (Systematic Investment Plans) is a very <u>effective</u> and <u>widely</u> <u>accepted</u> investment mode.
- ✓ Mutual Fund schemes with <u>appropriate distribution</u> across various categories (Large & Mid, Flexicap, Multicap, Midcap, Smallcap, Value, Thematic/Sectoral funds, Foreign Funds, etc.)
- ✓ AMC (Asset Management Company) <u>concentration</u>, <u>quartile</u> performance and benchmark comparison.



## **Building the right Mutual Fund Portfolio**



									Return	Returns ( As On 30 - 11 - 2024		2024	
<u>Sr.</u>		Large	Mid	Small	Debt and		Portfolio	1 M	3 M	6 M	1 Yr	3 Yr	5 Yr
No	<u>Scheme Name</u>	Cap	Cap	Сар	Others	<u>Composition</u>	Turnover						
							<u>(%)</u>	<u>(in %)</u>	<u>(in %)</u>	<u>(in %)</u>	(in %)	<u>(in %)</u>	<u>(in %)</u>
_	_	_	-	_	_	_	-	_	_	_	-	-	_
						Domestic Equities = 95.46,Cash & Cash							
<u>1</u>	ABC Small Cap Fund(G)	0.42	12.66	80.46	6.48	Equivalents and Net Assets =	37.00	1.88	-0.09	12.89	28.03	18.88	23.78
						4.49,Rights = 0.06,							
_	BSE 250 Small Cap – TRI							0.84	-3.01	14.22	33.63	24.32	30.02
	Rolling Returns Max (5 Year)					Top 10 Sectors			_		122.88	38.08	
_	Rolling Returns Min (5 Year)	Ca	pital G	oods =	20.7, Fina	nce = 8.1, Automobile & Ancillaries = 8	3.02,				-11.34	14.31	
_	Avg Rolling Return(5 Year)	Healt	thcare	= 7.46,	IT = 5.96,	Realty = 5.68, Construction Materials	= 4.81,		_		34.98	24.24	
_	Quartile		Che	micals :	= <b>4.74</b> , Bu	siness Services = 3.77, Textile = 3.58,			_	3	3	4	
Notes:		_	_				_		_				
		_	_	_			_	_	_	_	_	_	
	10/7 Co. all Co. Frond D. a/C)	4.07	0.46	04.24	C 45	Domestic Equities = 93.72,Cash & Cash	44.20	2 44	0.40	42.62	27.44	25 50	20.25
<u>2</u>	XYZ Small Cap Fund-Reg(G)	4.07	8.16	81.34	6.45	Equivalents and Net Assets = 6.29,	14.20	3.11	-0.49	12.63	27.41	25.50	29.25
_	BSE 250 Small Cap – TRI							0.84	-3.01	14.22	33.63	24.32	30.02
	Rolling Returns Max (5 Year)					Top 10 Sectors					124.17	48.24	
_	Rolling Returns Min (5 Year)	IT = 14	1.53, He	althcar	e = 12.12	, Automobile & Ancillaries = 10.48, Ban	k = 8.78,		-		-4.34	21.10	
_	Avg Rolling Return(5 Year)	Logist	tics = 7	.2, Infra	structure	= 7.18, Miscellaneous = 7.14, Capital G	ioods =		_		41.76	33.24	
_	Quartile			6.	34, Chemi	cals = 5.63, Retailing = 3.32,			_	3	4	2	
Notes:		_		_	_		_		-	_	_	_	
			-									1	
						Domestic Equities = 85.01,Cash & Cash							
<u>3</u>	PQR Smallcap Fund(G)	10.58	5.97	68.16	15.31	Equivalents and Net Assets =	71.00	0.68	-3.31	6.90	24.23	20.76	28.05
						14.81,Treasury Bills = 0.19,							
_	Nifty Smallcap 250 – TRI							1.41	-2.35	14.45	34.52	24.78	30.76
	_ Rolling Returns Max (5 Year) Top 10 Sectors									128.94	47.76		
	Rolling Returns Min (5 Year) Miscellaneous = 14.8, Automobile & Ancillaries = 14.53, Construction Materials									0.67	16.60		
_	Avg Rolling Return(5 Year) = 9.13, Chemicals = 8.93, Healthcare = 6.63, Finance = 6.43, Infrastructure =								40.19	31.41			
_	Quartile			5.12, FI	MCG = 3.6	5, Capital Goods = 3.57, IT = 3.55,				4	4	4	



## Reviewing the Mutual Fund portfolio from time to time



	ASHUTOSH FINANCIAL SERVICES PVT. LTD	Dept.: Research &	Analysis
	ASTOTOSTI FINANCIAL SERVICES PYT. LTD	Doc. No. : AFSPL-F-	R&A-02 I
	Mutual Fund Investment - Redemtion Suggestion ( P )	Rev. No. & Date: 0	1/01.07.2023
	SUGGESTION FOR - MR. XYZ		15-11-2024
	( NAV AS ON 14-11-	2024)	
S.No.	PARTICULAR	7000	AMOUNT
	We recommed to redeem Full / Partly from the below mentioned schem	21	
1		21	31,37,674.00
1	from the below mentioned schem  PGIM - INDIA MID CAP OPPORTUNITIES FUND - G	21	31,37,674.00
1	from the below mentioned schem  PGIM - INDIA MID CAP OPPORTUNITIES FUND - G	M.	31,37,674.00

Disclaimer: Mutual Fund investments are subject to market risk. Please read the offer documents carefully before investing.

	ASHUTOSH FINANCIAL SERVICES PVT. LTD	Dept. : Research & Analysis			
ASHOTOSH FINANCIAL SERVICES PVI. LID		Doc. No.: AFSPL-F-R&A-02A			
Mutual Fund Investment - Direct Investment Suggestion (P) Rev. No. & Date : 01,					
SUGGESTION FOR - MR. XYZ					
S.No.	No. PARTICULAR				
1	LUMPSUM INVESTMENT  MOTILAL OSWAL - MID CAP FUND	31,40,000.00			
*	Investment Pattern:- It is a Equity Mid Cap (Minimum invest related instruments of mid cap companies - 65% of total asset				
	Investment Style: The above amount is to be invested dire	ectly.			
	Investment Option:- Growth				
0.00	Funds to be transferred in favour of:- MOTILAL OSWAL - MID CAP FUND				
	TOTAL	31,40,000.00			

Disclaimer: Mutual Fund investments are subject to market risk. Please read the offer documents carefully before investing.

	ASHUTOSH FINANCIAL SERVICES PVT. LTD		Dept. : Research & Analysis
	м.	HUTOSH FINANCIAL SERVICES PVI. LIU	Doc. No.: AFSPL-F-R&A-02 I
	Mutual	Fund Investment - Redemtion Suggestion (P)	Rev. No. & Date: 01/01.07.2023
	SUGO	GESTION FOR - MRS. XYZ	15-11-2024
		( NAV AS ON 14-11-2024	¥
S.No.		PARTICULAR	AMOUNT
1		We recommned to redeem Full / Portly amo	ount
		from the below mentioned scheme.	
1	MIRAE ASSET - M	IID CAP FUND - G	28,28,21
	Mrs. XYZ	: Folio No:- 76120810826 : MV:- 28,2	8,210/- (full)
	Redeem FULL am mentioned schem	ount (Rs.28,28,210/-) from the above ne.	
	Capital gain Rs. 6	,56,120 & TDS Rs. 82,015 approx.	
		TOTAL	28,28,21

Disclaimer: Mutual Fund investments are subject to market risk, Please read the offer documents carefully before investing

	ASHUTOSH FINANCIAL SERVICES PVT, LTD	Dept. : Research & A	
Do		Doc. No. : AFSPL-F-R	
Mut	ual Fund Investment - Direct Investment Suggestion ( P )	Rev. No. & Date : 01	/01.07.2023
	SUGGESTION FOR - MRS. XYZ		15-11-2024
S.No.	PARTICULAR	INVESTMENT AMOUNT	
	LUMPSUM INVESTMENT		
1	MOTILAL OSWAL - MID CAP FUND		28,30,000.00
i.k	Investment Pattern:- It is a Equity Mid Cap (Minimum Invest related instruments of mid cap companies - 65% of total asset		
2	Investment Style: The above amount is to be invested dire	ectly.	
	Investment Option:- Growth		
	Funds to be transferred in favour of:- MOTILAL OSWAL - MID CAP FUND		
	TOTAL		28,30,000.00

**Disclaimer:** Mutual Fund investments are subject to market risk. Please read the offer documents carefully before investing.





- ✓ Professional fund management by Asset Management Company (AMC).
- ✓ <u>Diversified portfolio for investor of Equity Shares</u> in separate demat (brokerage account).
- ✓ Choice of portfolio strategy/scheme as per investor financial profile.
- ✓ <u>Different than a Mutual Fund:</u>
  - Concentrated portfolio as compared to a Mutual Fund.
  - <u>Limited regulatory restrictions</u> on fund management.
  - PMS portfolio not impacted by inflow & outflow of other investors.
- ✓ Minimum investment size is Rs. 50,00,000/-.



## Research backed selection of appropriate PMS



ASHUTOSH FINANCIAL SERVICES PVT. LTD.											Division: Research & Analysis						
											Doc. No.: AFSPL-RD-R&A-12A  Rev. No. & Date: 01/01.07.2023						
		P					eturns ( C							Rev. No. 8	& Date: 01,	/01.07.2023	-
	Name of PMS /	AFSPL		Compos	ition (%)			Retu	rns as o	n 31-10				No. of	AUM		Recom
Sr. No	Benchmark	Category	Large	Mid	Small	Cash	1 M	3 M	6 M			5 Year	Fund Manager	Stocks	(Rs.	Exit Load	madati
							(%)	(%)	(%)	(%)	(%)	(%)			Cr.)		on
<u>1)</u>					_	(Data Fi	om Fac	tsheet a	nd Pms	bazaar)							
1	ABC Portfolio	Mid Cap & Small	12.37	50.07	35.52	2.04	0.08	3.81	21.46	53.73	24.41	28.43	Mr. A	35	402	1 Yr-2% 2 Yrs- 1%	SB
	BSE 500 TRI	сар					-6.45	-3.58	8.71	35.9	15.68	19.84					
	Nifty MidSmallcap 400 – TRI	Growth					-5.41	-3.14	11.49	45.59	23.79	29.34					
	Top 5 Holdings		BSE =	11.16, P	ersister	nt Syste	ms = 6.1	2, 360 C	ne Wai	m = 4.99	, Deepa	k Fertil	zers & Petro Corp = 4.36, Hita	chi Ener	gy India	Ltd = 4.30	
	Top 5 Sectors				F	inancia	Service	s = 23.6	5, Capit	tal Good	ds = 17.7	76, Auto	= 12.69, IT = 9.63, Chemicals =	9.05			
																1 Yr-2%	
2	XYZ Portfolio	Flexi Growth	71.58	14.13	7.09	7.2	-6.6	-3.5	11.4	39.57	18.9	22.37	Mr. B	24	1256	2 Yrs- 1%	SB
	BSE 500 TRI	Large & Mid					-6.45	-3.58	8.71	35.9	15.68	19.84					
	Top 5 Holdings			Tren	t Ltd = 6	5.85, Bh	arti Airt	el = 5.77	7, ICICI E	3ank = 4	.79, Bh	arat Dyr	amics = 4.05, Tata Consultano	y Servic	es = 3.7	0	
	Top 5 Sectors				Finan	cial Serv	ices = 2	1.27, IT	= 11.02	, Capita	l Goods	= 10.60	, Consumer Services = 7.72, FN	1CG = 6.	73		
<u>2)</u>						(Data fi	om fact	sheet a	nd pms	bazaar)	l			1			
1	PQR PMS Strategy	Value	67.2	17.1	15.7		-6.36	-2.92	6.93	42.09	23.38	26.45	Mr. C & Mr. D	30	9469	1Y - 1%	
	BSE 500 TRI						-6.45	-3.58	8.72	35.79	15.64	19.83					
	Top 5 Holdings			Bharti	Airtel L	td = 7.2	9, ICICI	Bank Lt	d = 7.05	, Larser	& Toul	oro Ltd =	6.46, State Bank of India = 5.	71, Veda	nta = 5.	.45	
	Top 5 Sectors				E	Banks =	28.10, F	errous I	Metals :	= 12.00,	Telecor	n = 9.30	, Finance = 6.80, Construction	= 6.5			
																	$\vdash \exists$
2	ABC PMS Strategy	SMALL &		20.1	79.9		-2.97	0.44	14.24	42.77	30.83	1	Mr. E & Mr. F	35	6653	1Y - 3%, 2Y - 2%, 3Y - 1%	SB
	BSE 500 TRI	I CAP					-6.45	-3.58	8.72	35.79	15.64	19.83					
	Nifty Smallcap 250 - TRI						-3.58	-0.89	12.59	48.42	24.61	31.05					
	Top 5 Holdings		Sar	da Ener	gy and N	/linerals	= 7.91,	Ge T&D	India L	td = 5.4	7, Jinda	Stainle	ss = 4.62, Karur Vysya Bank = 4	1.56, Inc	lian Ban	k = 4.48	
	Top 5 Sectors			Fe									nponents = 8.10, Electrical Equ	ipment	= 7.30		
$\vdash$	•	l -												<u> </u>			





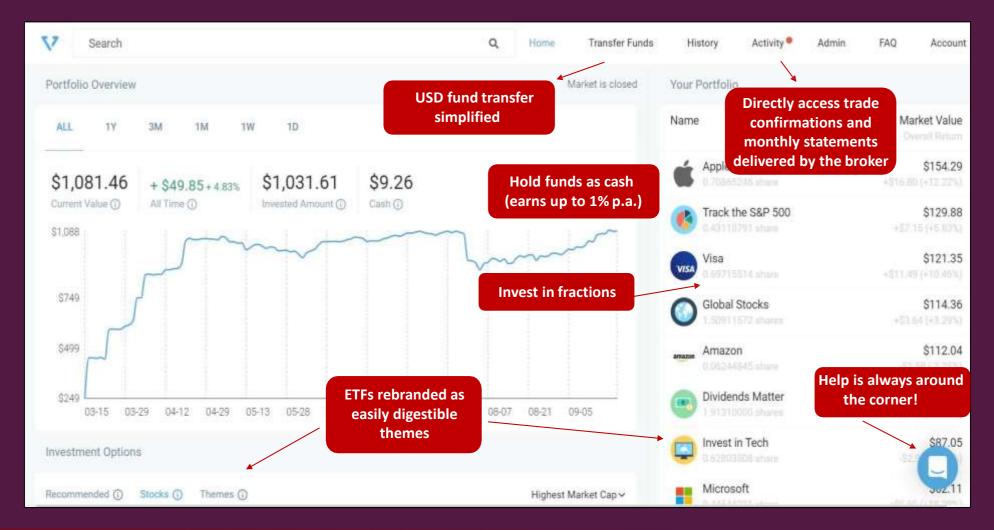
## Seamless online process to invest from Kenya in direct U.S.A. Stocks/ETFs/Stock Portfolios

- ✓ <u>Visit our platform</u>: ashutoshfinserv.vested.co.in
- ✓ U.S.A. broking partner is <u>Drive Wealth LLC</u> and custodian is <u>Citibank</u>.
- ✓ No brokerage/transaction charges/account opening charges <u>Fixed fee</u> of 1.30% p.a. on the total portfolio value.
- ✓ Funds to be remitted directly from Kenya to U.S.A. and vice versa.
- ✓ <u>No financial implications</u> in <u>India</u> and <u>no taxation in U.S.A.</u> on the capital gains for Kenya tax residents.





## Snapshot of the user-friendly investing platform







4.55%

4.3%

### Portfolio - EV Tech Portfolio – Magnificent 7 Portfolio - MOAT 10.12% Meta Platforms Inc Tesla, Inc. 22.26% Meta 15.00% Facebook Inc. 0 **NVIDIA** Corporation 9.51% IVIAN AUTOMOTIVE, INC. 18.57% amazon OVIDIA 15.00% Amazon.com Inc. 8.91% NETFLIX Netflix, Inc. NXP Semiconductors NV 14.13% Apple, Inc. 15.00% 5.98% Albemarle Corporation 9.94% AMD Advanced Micro Devices, Inc. 10.00% Nvidia Inc. Plug Power Inc. 9.43% $\equiv$ Spotify Technology SA 5.4% Alphabet Inc. 10.00% Google - Class C Shares Lucid Group Inc. 9.07% 5.18% shopify Shopify Inc. Skyworks Solutions Inc. 5.7% Microsoft 5.02% 20.00% ASML Holding NV ASML Corporation

Tesla, Inc.



MOBILEYE GLOBAL INC.

ON Semiconductor Corp.

5.68%

5.21%

India 2025 and Beyond: Regulatory Trends and Investment Opportunities

10.00%

ralesforce

Salesforce.com, Inc.

JPMorgan Chase & Co.





## <u>Portfolio – Digital Cash</u>

<b>A</b>	American Express Co.	10.47%
•	MasterCard Inc.	9.74%
Ø	Visa, Inc.	9.2%
P	PayPal Holdings, Inc.	8.98%
100	Block Inc	8.95%
	Fidelity National Information Services	6.86%
0	Toast Inc	6.81%
<b>(B)</b>	Global Payments Inc.	6.63%
(9)	Corpay Inc	6.21%
(UB)	WEX Inc.	5.94%
•	Fisery, Inc.	5.12%
4	Shift4 Payments	4.84%
VCI	ACI Worldwide, Inc.	4.09%
0	Euronet Worldwide Inc	3,39%
0	Q2 Holdings Inc	2.78%

## Portfolio – Genomics

88	Natera Inc	15.04%
<b>@</b>	CRISPR Therapeutics AG	14.55%
0	Twist Bioscience Corp	12.02%
V	Veracyte, Inc.	9.91%
<b>B</b>	Regeneron Pharmaceuticals, Inc.	8.49%
•	Illumina Inc.	7.67%
<u>In</u>	Intellia Therapeutics Inc.	7.44%
	Incyte Corporation	7.16%
0	Vertex Pharmaceuticals Incorporated	6.79%
B	Beam Therapeutics Inc	6.66%
0	CareDx, Inc.	4.28%

## <u>Portfolio –</u> <u>Deglobalization Vest</u>

88	Natera Inc	15.04%
<b>@</b>	CRISPR Therapeutics AG	14.55%
0	Twist Bioscience Corp	12.02%
V	Veracyte, Inc.	9.91%
<b>B</b>	Regeneron Pharmaceuticals, Inc.	8.49%
•	Illumina Inc.	7.67%
<u>In</u>	Intellia Therapeutics Inc.	7.44%
	Incyte Corporation	7.16%
0	Vertex Pharmaceuticals Incorporated	6.79%
B	Beam Therapeutics Inc	6.66%
0	CareDx, Inc.	4.28%





## Portfolio - Space Tech

0	Rocket Lab USA Inc	27.92%
(g)	Trimble Navigation Limited	12.37%
(6)	L3Harris Technologies Inc	10.5%
٥	Garmin Ltd.	8.94%
	Iridium Communications Inc	8.68%
<b>3</b>	Teledyne Technologies Inc	7.35%
0	Heico Corp	6.63%
0	INTUITIVE MACHINES CL A ORD	6.57%
•	Lockheed Martin Corporation	6.05%
0	Honeywell International Inc.	4.98%

## <u>Portfolio – Cybersecurity</u>

0	CrowdStrike Holdings, Inc.	11.2%
0	CyberArk Software, Ltd.	11.04%
020	Palo Alto Networks, Inc.	9.95%
-	CloudFlare Inc.	8.88%
9	Check Point Software Technologies Ltd.	7.98%
<b>(E)</b>	F5 Networks, Inc.	7.47%
•	Fortinet Inc.	6.89%
okta	Okta, Inc.	6.43%
0	Gen Digital Inc.	6.38%
0	Akamai Technologies, Inc.	5.56%
0	Qualys, Inc.	5.22%
ATO	A10 Networks Inc	3.96%
*	Radware Ltd	3.29%
7	Rapid7 Inc	2.98%
0	ONESPAN INC	2.77%

## **Portfolio – Cloud Computing**

-	Microsoft Corporation	11.32%		
(8)	Snowflake Inc.	10.12%		
<b>(B)</b>	Twilio	9.51%		
<b>a</b>	Amazon.com Inc.	8.91%		
0	ServiceNow, Inc.	7.63%		
0	Zscaler, Inc.	6.96%		
0	Salesforce.com, Inc	6.79%		
W	Workday, Inc.	5.88%		
0	DigitalOcean Holdings, Inc.	5.69%		
0	Box, Inc.	5.35%		
0	Zoom Video Communications Inc	5.09%		
63	HubSpot, Inc.	4.81%		
W	Wix.com Ltd	4.15%		
	Atlassian Corporation Pic	4.04%		
•	Dropbox, Inc.	3.75%		







## Portfolio – Al

8	NVIDIA Corporation	10.97%			
G	Alphabet Inc Class A Shares	9.41%			
00	Meta Platforms Inc	8.91%			
	Broadcom Inc.	8.55%			
0	Apple, Inc.	8.06%			
-	Microsoft Corporation	7.91%			
<b>a</b>	Amazon.com Inc.	7.67%			
•	Tesla, Inc.	7.23%			
(Arr)	Micron Technology Inc.	6.86%			
0	ServiceNow, Inc.	4.78%			
0	Salesforce.com, Inc	4.35%			
	Marvell Technology Group Ltd.	4.11%			
<b>(3)</b>	Datadog Inc	3.98%			
0	QUALCOMM Incorporated	3.83%			
(3)	Snowflake Inc.	3.37%			

## <u>Portfolio – Aging Vest</u>

	J&J	Johnson & Johnson	9.7%
	sabve	AbbVie Inc.	8.68%
*		Medtronic PLC	8.43%
á	wt	Welltower Inc.	8.18%
1	3	Merck & Co. Inc.	7.8%
	BS	Boston Scientific Corp.	7.62%
À	6	Stryker Corporation	7.5%
4	D	Eli Lilly and Company	7.29%
	<b>(4)</b>	Amgen Inc.	6.71%
	<b>B</b>	Edwards Lifesciences Corp.	6.43%
e E	<b>(3)</b>	Bristol-Myers Squibb Co.	6.37%
Ì	Δ	Ventas, Inc.	5.35%
	•	Insulet Corporation	4.18%
		Incyte Corporation	3.49%
	×	Exelixis, Inc.	2.27%





## Practical Insights for Kenya NRI to successfully navigate in New Age India



## Should Kenya NRIs invest in Indian real estate?



- ✓ <u>Liquidity</u> and <u>management</u> of Real Estate continues to be a challenge.
- ✓ Process of investment, disinvestment and remittance of proceeds requires <u>efforts</u> and <u>time</u>.
- ✓ Next generation of most NRIs is not keen to relocate to India and manage the immovable properties.
- ✓ Real Estate for self use of NRI planning or may be required to relocate to India on need basis.
- ✓ Real Estate investment should be done considering the above points.







## Depreciation of INR against USD <u>3.21% CAGR</u> and Appreciation of INR against KSH <u>1.07% CAGR</u> (Change from 08-10-2015 to 08-10-2025)

Activity	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
1 KSh to ₹											
1 \$ to ₹	64.82	66.60	65.40	74.07	71.22	73.30	75.13	82.82	83.12	83.95	88.76

Source - https://www.google.com/finance/

- ✓ Depreciation of currency on account of two factors:
  - Foreign fund inflows and outflows.
  - <u>Inflation differential</u> between the two economies.
- ✓ <u>Foreign fund flows beginning to improve</u> through FDI structured investments as well as FII financial investments in India and <u>inflation differential is also</u> narrowing between the two economies.

























## PLANNING FOR INVESTMENTS THROUGH GIFT CITY FUNDS























## The GIFT City & IFSC – Legal Position

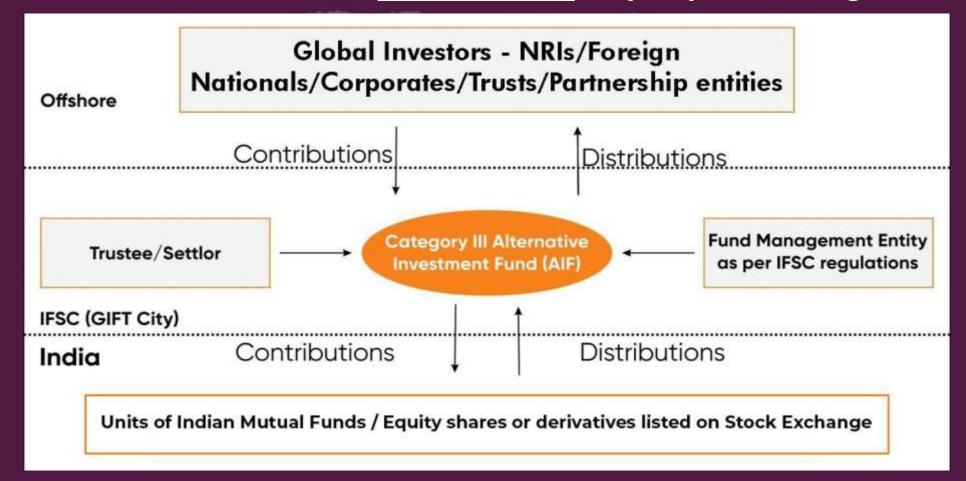
- ✓ The Exchange control regulation of India (FEMA) is not applicable
  in the GIFT SEZ (Special Economic Zone) area.
- ✓ Benefits only for <u>Financial Services</u> not for Manufacturing, Trading, etc. activities.
- ✓ Special benefits under the <u>Indian Income Tax Act</u> are applicable to Non Resident investors.
- ✓ All other <u>Indian laws are applicable</u>.





## **Investment Process**

Minimum investment is <u>USD 150,000</u> as per present regulation







## **Advantages**

- ✓ **No Indian tax implications.** 
  - No Indian taxation, on gains, where fund invests in units of Indian Mutual Funds/Derivatives.
- ✓ No tax compliances in India.
  - No requirement obtain PAN (Permanent Account Number).
  - No requirement to file India tax returns.
  - No Indian tax assessments





## **Advantages**

No requirement of any broking / demat account or bank account in India.

- No hassle of opening a broking / demat account for holding securities in India.
- Direct fund flow into the fund from foreign bank account.

**USD** denominated investments.

 Competitive conversion exchange rate for underlying investment into MF units.

Simplified onboarding process.

Very convenient documentation for onboarding/KYC.





Invest in
Alternative
Investment
Funds (AIFs)
registered in
GIFT City

The AIFs will invest in <u>Indian</u>
<u>Mutual Funds</u>
which invest into the <u>equity</u>
shares.

The gains on sale of the units of the AIF will be tax free to the investor

The funds with the gains can be repatriated back seamlessly.

## **Advantages:**

- 1. No tax implications on the transactions in India.
- 2. No requirement of any demat account or bank account in India.
- 3. <u>USD denominated investments</u> with <u>basic KYC</u> without any hassles.



## Message



## PM MODI AT WORLD LEADERS FORUM

"We kept missing the bus. So in 2014, Bharat changed its approach. India decided not to miss any bus and will in fact sit in the driving seat."





## Disclaimer



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## **GLIMPSE OF OUR MAY 2025 KENYA EVENT**













## About us...



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financial assets >
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(125 Million USD)
in Indian as well
as Global financial
markets.

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## Our professional service mechanism



## **Services for NRIs**

- Managed Indian Investments Mutual Funds, Portfolio Management Services (PMS), Alternative Investment Funds (AIFs) and U.S. Equity Markets.
- GIFT City solutions Advisory on investment opportunities in India stock market through GIFT City route.
- Indian Income Tax & Accounting Compliance & Advisory
- Indian Estate Planning Wills & Private Family Trusts
- Indian Insurances Insurance Brokers for Life Insurance.
- International Tax Compliance Support Reporting Indian Incomes & Assets in residence country as per DTAA (Double Taxation Avoidance Agreement).
- Financial Regulations advisory Repatriation of funds, planning for Gifts/loans, any other financial transactions, etc.
- Banking coordination wherever required.



## Our professional service mechanism



Advantages to NRIs working with us

Single point of contact – Complete Indian financial affairs for an NRI (Family office).

Relationship Manager – Backed by a team of specialists in all financial domains.

<u>Convenience</u> – Holistic advisory & ease of tax compliances.

No direct charges to clients - All ancillary services are complimentary from our side.







## Do visit us personally at:

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- Rajkot Mumbai



## Thank You

## **Questions?**





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